

TRAINING FOR PROFESSIONALS AND COMPANIES

Communication, public speaking and leadership: the skills that make the difference.

Courses, coaching and corporate training in communication, public speaking, negotiation, leadership and group dynamics. Small classes and trainers drawn from business, academia and elite sport.

Since 2007

experience in multinational settings

5 topics

the key relational skills

Small classes

with one-to-one follow-up

IT · EN

courses in Italian and English

OUR COURSES

Five topics, each available at foundation and advanced level, in class or in-company.

01 Communication

Good communication is the foundation of every relationship, personal and professional.

This topic covers the key concepts of conveying a message: the sender, the channel, the care of the content and the characteristics of the receiver.

02 Public speaking

Speaking in public is an increasingly common need.

This topic covers one-to-many communication: the speaker, the structure of the content, the available resources and the audience.

03 Negotiation skills

Negotiating is an everyday activity.

This topic covers the typical elements of every negotiation: the players, the relationships at stake, the power system, and each party's advantages and capabilities.

04 Leadership

Leadership is decisive for anyone who coordinates, manages and supervises a group of people.

This topic covers self-knowledge, mastery of one's own resources, time management, communication, motivation and the ability to give feedback.

05 Group dynamics

Interaction within human groups is the foundation of modern society.

This topic covers the fundamentals of interaction: collaboration, recognition of roles and social hierarchy, conflict, achieving individual and group goals, and keeping relationships in balance.

To keep the quality of each course and of the individual follow-up session high, the number of participants is limited.

“Insanity is doing the same thing over and over and expecting different results.”

— Attributed to Albert Einstein

SERVICES

For those looking for a tailored path: individual, for the company or in workshop format.

Coaching

Business-focused personal development programmes for senior professionals: executives, top managers and entrepreneurs.

- implemented deep changes
- reached the goals set at the start (otherwise the programme does not end)
- gained significant professional experience

Corporate HR development

We design, organise and deliver tailored training programmes for companies.

- stronger skills and professional capabilities in the target areas
- more cohesion and collaboration among participants
- removal of relational friction that holds back excellence

Tailored programmes

Investing in your own development is the highest-return investment there is.

- acquired new skills and capabilities
- the tools to achieve the change you want
- greater awareness of your personal resources

Public speaking LAB

4 or 6 weekly sessions where every participant speaks to an audience, with a method, personal feedback and a one-to-one session.

- become comfortable speaking in public
- internalise an effective presentation method
- have fun and get to know yourself better

WHY JTC SCHOOL

More than 80% of the resources of anyone who works with others go into relationships. That is exactly where we work: with a practical, experiential and measurable method.

THE TEAM

Managers, university lecturers, psychologists and Olympic-level athletes: different backgrounds, one method.

- **Antonio Menegatti**

Managing Partner · Head of Training

- **Matteo Radavelli**

Clinical Psychologist and Mental Coach

- **Emanuela Pierantozzi**

Trainer

- **Rik Dolcetto**

Trainer

Courses on request

Write to our office and we will send you all the details on courses and enrolment.

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